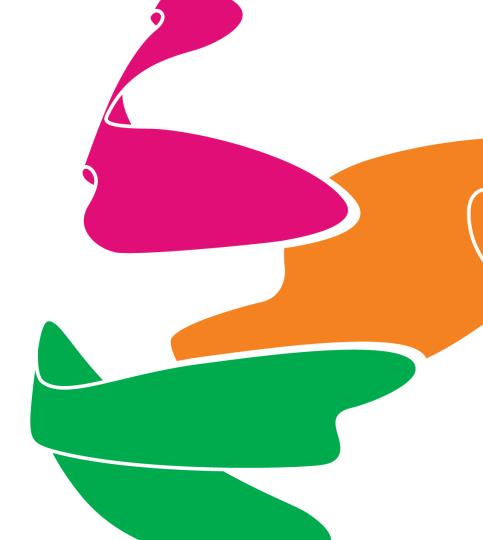


DET NORSKE OLJESELSKAP

KARL JOHNNY HERSVIK, CEO ALEXANDER KRANE, CFO 6 MAY 2015



# DET NORSKE Highlights

#### Finance

- Q1 EBITDA USD 256 million, EPS 0.01 (USD)
- DETNOR02 loan agreement amended
- USD 500 million RCF fully underwritten
- Contemplating USD 300 million subordinated bond issue

#### Operations

- Total production of 64.9 mboepd in Q1 2015
- Production commenced on Bøyla in January

#### Development Projects

- Ivar Aasen development on schedule
- Johan Sverdrup PDO submitted, contracts currently being awarded
- Viper-Kobra project sanctioned



Ivar Aasen: The intermediate and weather decks stacked





# Financials

Q1 2015

# FINANCIALS Statement of income

Income statement (USD mill)	Q1 2015	Q1 2014	FY 2014
Revenues	324	26	464
Production costs	39	7	67
Other operating expenses	14	1	49
EBITDAX	271	18	365
Exploration expenses	15	20	158
EBITDA	256	-2	208
Depreciation	122	15	160
Impairment losses	53	27	346
Operating profit/loss (EBIT)	81	-44	(299)
Net financial items	0	-10	(77)
Profit/loss before taxes	81	-54	(376)
Tax (+) / Tax income (-)	79	-51	(93)
Net profit/loss	2	-3	(279)
EPS	0.01	-0.02	(1.68)

# FINANCIALS Statement of financial position

Assets (USD mill)	31.03.15	31.03.14	Equity and Liabilities (USD mill)	31.03.15	31.03.14
Goodwill	1 134	54	Equity	654	530
Other intangible assets	940	367	Other provisions for liabilities incl. P&A (long)	498	145
Property, plant and equipment	2 679	591	Deferred tax	1 363	-
Calculated tax receivables (long)	-	25	Bonds	233	413
Deferred tax asset	-	133	Bank debt	2 144	359
Receivables and other assets	314	205	Exploration facility	-	114
Calculated tax receivables (short)	-	237	Other current liabilities incl. P&A (short)	478	187
Cash and cash equivalents	412	137	Tax payable	110	-
Total Assets	5 480	1 748	Total Equity and Liabilities	5 480	1 748

# FINANCIALS Amending current debt instruments

#### Net debt of USD 2 billion

- Outstanding debt of USD 2.4 billion (bonds and bank debt) at the end of Q1 2015
- Cash, cash equivalents and undrawn credit of about USD 1.0 billion at the end of Q1 2015

#### DETNOR02 (2013/2020) NOK 1.9 billion bond

- Amended loan agreement to harmonize with the RBL facility covenants
- Margin increased to NIBOR + 6.5%

#### USD 3.0 bn RBL facility

- The company had drawn USD 2.2 billion at the end of Q1 2015
- Amendments in the RBL loan agreement result in more predictable availibility
- Borrowing base availability increased to USD 2.8 billion

# **FINANCIALS** Further diversifying the capital structure

Debt capital structure			Overview
3.85			New USD 500 million RCF fully underwritten by bank consortium
		0.50 RCF - L	Four-year tenor and 1+1 extension option
ſ	2.95	0.90 RBL - u	• Utilization fee of 1.5% and margin of 4%, stepping up by 0.5% after 3, 4 and 5 years
RBL - undrawn	0.50		Completion expected in May
RBL - drawn	2.20	1.90 RBL - a	<ul> <li>Contemplating subordinated bond issue of USD 300 million</li> <li>Roadshow in the coming days</li> </ul>
DETNOR02	0.25	0.25 DETNO 0.30 Subord	These initiatives represent an integral part of diversifying the company's capital structure DR02
	Q1 2015	May 2015 Target	



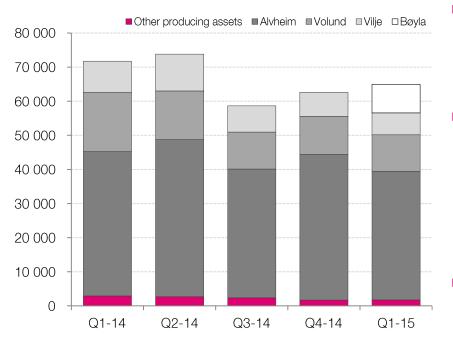
# Production

Q1 2015



# **PRODUCTION** Net production

#### Net production (boepd)



Q1 production

- Q1 2015 production of 64.9 mboepd
- Production availability was 96.4%, above target
- Realized oil price of USD 58/bbl

#### New wells and work-overs

- Bøyla put on stream in January, and had an average production of 8,300 boepd (net) in Q1
- Drilling of second Bøyla well completed and is expected to commence production in Q3 2015
- East Kameleon L4 came on stream mid April
- KB3 work-over ongoing
- 2015 production guidance:
  - 58-63,000 boepd

# Continuing to develop the Alvheim area

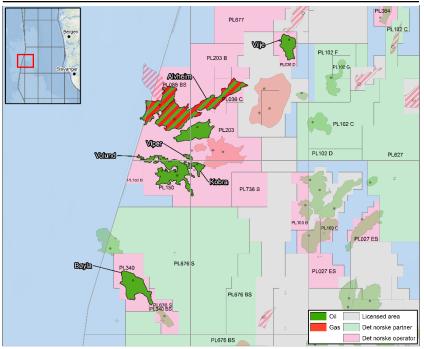
#### Near-term wells on Alvheim

- Kneler 1: Planned to commence production around year-end
- **BoaKamNorth**: Planned to commence drilling in Q4 2015 and to come on stream mid 2016
- Viper Kobra: Development project ongoing, will come on stream Q4 2016

#### Extending rig capacity

- Tendering rig to secure drilling capacity from summer 2016 and onwards
- Will enable the company to continue to develop profitable projects in the Alvheim area

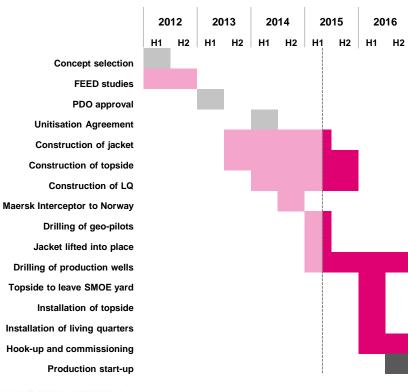
#### Alvheim area

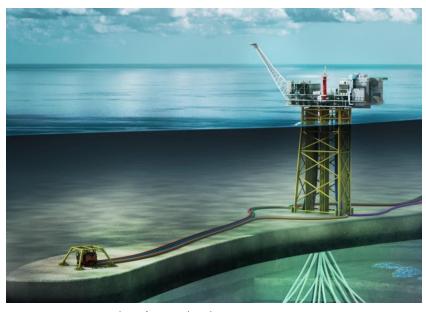


# Development Projects



## IVAR AASEN (~35%\*) Development on track





Ivar Aasen development concept



### IVAR AASEN (~35%\*)

# First geo-pilots in line with expectations

- Drilling of the geo-pilots in Ivar Aasen commenced in January
- First geo-pilots were broadly in line with expectations
  - Provided valuable information for the placement of production wells
- Drilling of pilot wells will be concluded by the summer
  - After the pilot wells, the drilling of production wells will commence



Maersk Interceptor commenced drilling in January

# IVAR AASEN (~35%\*) Jacket ready for installation

#### Jacket completed in January 2015

• On time and on cost with no major incidents

#### Jacket has arrived in Rotterdam

 Will remain in Rotterdam until the installation on the Ivar Aasen field

#### The Thialf vessel will install the jacket

- The Wei-Li vessel will also be used during the jacket installation campaign
- Jacket to be installed in Q2 2015



Pacific Duchess has towed the jacket from Sardinia to Rotterdam



### IVAR AASEN (~35%\*)

# Topside construction about 60% completed

#### Topside on schedule

- Detailed engineering in its final stage
- Key equipment packages arrived on site as planned
- Start commissioning this autumn
- Mechanical complete by year-end 2015
- Sail-away during spring 2016



Process module



Flare boom



Cellar, intermediate and weather deck



#### DETNORSKE \* 34.78% in PL 01B/242/457, 35% in Hanz PL 028B

# JOHAN SVERDRUP (11.89%, preliminary working interest) PDO submitted, contracts being awarded

#### PDO submitted in February 2015

- Production start-up: Q4 2019
- Volumes: 1.7-3.0bn boe (~80% from Phase 1)
- Capex: NOK 117bn in Phase 1, NOK 170-220bn in total

#### First contracts have been awarded

- Aker Solutions
- Kværner
- Aibel
- ABB

#### NPD is reviewing the working interest distribution

• MPE to decide on the unitization split



#### The Johan Sverdrup development

# Exploration

Q1 2015



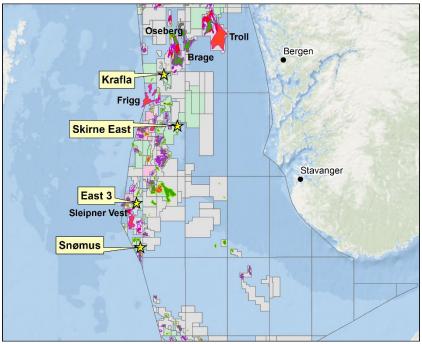
# EXPLORATION & APPRAISAL 2015 drilling activity

#### 2015 Drilling schedule

License	Prospect	Share	mmboe	Rig	Timing
PL 272/035	Krafla North & Main	25 %	-	Transocean Leader	Q4 14/Q1 15
PL 001B	Løvstakken	35%	-	Maersk Interceptor	Q1 15
PL 627	Skirne East	20 %	50-171	Leiv Eiriksson	Q2 15
Gina Krog	East 3	3.3 %	27-82	Songa Trym	Q2 15
PL 672	Snømus	25 %	14-94	Maersk Giant	Q2 15

- Discoveries at Krafla North and Main
- Small gas discovery at Skirne East:
  - Encountered a 10-metre gross gas column
  - Preliminary volume estimates of 3-10 mboe
- Drilling commenced on Snømus and Gina Krog East 3 in April

#### 2015 wells in the North Sea





### Outlook Q1 2015

# COST EFFICIENCY PROGRAMME Identified 2015 reductions exceed USD 100m

- Cost efficiency programme progressing well
- Measures identified currently exceed USD 100 million
- 35 people offered redundancy packages or early retirement packages
- Will continue to improve supply chain and optimize work processes going forward
- Take advantage of the adverse market environment where we can



Working to improve the supply chain management



# OUTLOOK Summary and outlook

#### Financial

- Finalize the USD 300 million subordinated bond issue and the USD 500 million RCF
- Continue to optimize the capital structure of the company going forward

#### Development projects

- Ivar Aasen progressing according to plan
- Johan Sverdrup PDO submitted, unit agreement to be concluded
- Viper Kobra development has commenced

#### Cost Efficiency

- Measures identified currently exceed USD 100 million
- Will continue to improve supply chain and optimize work processes going forward

